

Software offshoring and software outsourcing services for Independent Software Vendors (ISV's)



Silicus outsource software services allow software organizations to choose the right offshore outsourcing model based on their specific business requirements. Such organizations leverage their outsourcing relationship with Silicus in realizing their strategic business objectives

Silicus Outsourcing Solutions

The matrix below has been compiled by Silicus to help a customer select the right offshore outsourcing strategy for their organization based on offshore best practices

Outsourcing Solution (Model)	Team Size	Project Management	Quality & Deliverables	Staff Selection	IT / HR Policies	Pricing
Project Outsourcing	2 - 10	Silicus	Silicus	Silicus	Silicus	Time & Material OR Fixed
Offshore Staffing	1 - 10	Customer	Customer	Joint	Silicus	Based on Rate Card
Offshore Development Center	10 - 30	Silicus	Silicus	Joint	Joint	Based on Rate Card
Virtual Captive Center	> 30	Customer	Customer	Customer	Customer	Resource Cost + Administration Fees

A project outsourcing engagement is best suited for:

- Customers who would like to release a product with limited budgets to work with
- Customers whose in-house teams are working on other projects and who need to achieve faster time to market for their products
- Customers who would like to undertake occasional product maintenance and enhancements without engaging in-house development teams
- Customers who wish to leverage the benefits of offshoring without having any long term commitments

An offshore staffing engagement is for organizations that do not have a long term offshore strategy and suited for customers who:

- Have a short term requirement for resources to meet peak demand
- Need access to skills that are hard to find
- Need to outsource ongoing software testing, enhancements, maintenance or technical support

Customers opt for Offshore Development Centers and Virtual Captive Centers when:

- They have a strategic long term objective to augment their current R&D organization
- They want to de-risk their operations by establishing presence in a large talent pool location
- They would like to trim development and support costs by establishing new teams in a low cost location



Silicus Infrastructure

Physical Infrastructure and security:

- 10,000 square feet of working space with 4,000 square feet for expansion
- Card based entry system to the facility and 24x7 physical security at the premises
- Closed circuit TV systems
- Server rooms and customer development centers secured with restricted access

Network and Data Security:

- Multiple firewalls and deep inspection services on firewalls
- SSL VPN for remote Access
- Restricted access to internet using proxy server with content filtering
- Anti-Virus protection using McAfee total protection enterprise edition
- LDAP based authentication and authorization
- Group policies through Microsoft active directory
- Encryption of sensitive data

Communication and Connectivity:

- Centralized VOIP facilities out of Houston with US based numbers for all Silicus locations
- Secondary layer of local country phone numbers
- Tertiary layer of local mobile phone numbers
- Video conferencing over IP
- Fully meshed IPSec VPN across Silicus locations

Computing Environments:

- Operating Systems
 - Windows
 - Linux
 - Unix: HP-UX, Solaris, AIX
 - Mobile Platforms – iPhone, BlackBerry, Android, Windows Mobile, Symbian
- Databases
 - Microsoft SQL Server
 - Oracle
 - MySQL
 - Sybase
 - PostgreSQL
- Development Platforms
 - Microsoft
 - Java
 - Open Source
 - RIA
 - SAP
 - Cloud
 - Real-Time
- Processor Architectures
 - x86-32/64
 - IA-64
 - RISC-PA
 - PowerX
 - SPARC

To read more about how we can help you reliably realize offshore benefits or know more about our services, expertise, processes and case studies please visit us on the web at www.silicus.com.